

# CITYLINE

## Rainmaker Staffing Fills Local Need

Employees in 2008 are faced with an unemployment rate of over 5 percent. According to a government report released in January, employers are now cutting payrolls for the first time in several years. At this time when businesses are laying off employees at an alarming rate, one company is doing what it can to help people find jobs and the opportunity they need to improve their economic situations. Rainmaker Staffing Inc., an employment staffing company, is committed to helping people in Orange County and surrounding cities meet their employment needs.

With a motto of "Make it Happen," Rainmaker Staffing is interested in doing good work for those who come to utilize their services. CEO and founder Chris Hill says he began the company following a vision he had always had of having his own staffing company. In 1987, Hill was taught by a con-

sultant to the staffing industry about the business. The consultant mentored him until he became very knowledgeable about staffing. Hill and his wife Victoria developed Rainmaker Staffing, which is currently located not only in Santa Ana, but also in Irvine and Ontario.

Hill says he saw a need in the Santa Ana community to have a reliable staffing company. At Rainmaker, founded in 2001, employees take time with each of their clients to figure out the best company to place them. Hill says he doesn't just put his clients in a system where they have

to wait to be placed in a job; he and his employees work to provide a more personalized service. The services offered at Rainmaker include temporary, temporary-to-hire and direct hire placement. The industries they specialize in include administrative/clerical, executive/professional and light industrial positions. Rainmaker Staffing is a full-service staffing company with clients that include companies like Goodwill, Hurley, Nordstrom, and Quicksilver.

Rainmaker's CEO says his company has been doing very well because it has a good

reputation in the community. He says his company is here to impact people's lives and make a difference. Since its opening, the staffing company has continued to grow, and was able to acquire



Chris Hill

approximately \$10 million in revenue last year. Rainmaker is also one of 102 companies of 6,000 nationwide that have been certified with Worker's Compensation and Risk Certification (WRC). WRC Certification recognizes companies that operate at the high levels in regards to safety and risk management.

As part of its success, Rainmaker Staffing is opening a new corporate office here in Santa Ana in the Floral Park Promenade, along with their current Santa Ana staffing location. "I want people to know that people are being regularly employed at Rainmaker Staffing," Hill says. "We want to receive people and give them hope."

